



Microsoft Partner Status Confirmation

This letter confirms that

SIMPLE S.A. ul. Czecha Bronisława 49/51, 04-555 Warszawa

is a certified Microsoft partner, and that they have proven their expertise by achieving the following Microsoft competencies:

- Gold Application Development
- Silver Midmarket Solution Provider
- Silver OEM

Active thru: May 15, 2014

SIMPLE S.A. receives benefits through their competency membership that can equip them to design and/or develop solutions based on Microsoft technology and enable them to better serve customers.

This letter is a valid proof of expertise on Microsoft technologies, and can be used in tender processes.

Competency Requirements

Partners with Microsoft silver and gold [competencies](#) represent organizations that have obtained a high level of proficiency and expertise within a specific Microsoft solution area. There are over 650,000 partners in Microsoft's channel alone, but only 30,000 (5%) of partners worldwide can distinguish themselves with a Microsoft competency. Partners are encouraged to obtain both gold and silver competencies that best represent their business focus areas.

Partners who achieve Microsoft competencies are required to meet the following standard requirements (some competencies may include additional requirements):

Requirement	Silver Competency	Gold Competency
Credentials	Employ or contract with two Microsoft Certified Professionals (MCPs). Or Submit a product or application that can pass a qualifying silver competency test.	Employ or contract with four MCPs with applicable gold competency credentials not holding any other gold competency (aims to ensure customer capacity). Or Submit a product or application that can pass a qualifying gold competency application test.

Business Assessments	Employ or contract with one person who has passed a Microsoft Licensing overview assessment and one person who has passed an online sales and marketing competency assessment.	Employ or contract with one person who has passed a Microsoft Licensing overview assessment and two people who have passed an online sales and marketing competency assessment.
Customer Evidence	Provide three unique customer references per competency.	Provide five unique customer references per competency and participate in the Customer Satisfaction (CSAT) Index (one time annually).
Revenue	Not applicable	Meet a minimum revenue commitment per competency.
Fee	The silver competency fee varies by country.	The gold competency fee varies by country.

Thank you for working with a Microsoft certified partner who can help deliver innovating, proven solutions built on Microsoft technologies to support your business and give you a competitive advantage.

Malgorzata Gryz



Microsoft Partner Strategy and Programs

Poland

